

PLANNING

Simplify your planning, budgeting and forecasting processes

Sigma Conso Planning (powered by Unit4 FP&A) is an intelligent planning and analysis tool which allows a flexible, integrated approach to cover all your organization's financial planning needs.

- **Modern cloud software** that is powered by Artificial Intelligence (AI), machine learning and best practices to allow you to make the most out of your planning application.
- **One seamless, comprehensive performance management environment** to cover all aspects of your financial planning.
- **Analyze, report and share your data quickly and easily:** drill-down to transactional level, slice and dice, automated report distribution, dashboarding.
- Empower your people leveraging the full power of the platform **without the need for specialist IT knowledge.**

Supporting your core planning processes

Take control of the business planning and forecasting processes across your organization now!

Integrated Financial Planning

- Take a flexible, integrated approach to cover all your organization's financial planning needs, whether **planning cash flow, managing operational budgets, or forecasting sales, cost and revenue.**
- Enhance your budgeting and forecasting with **intuitive, high-impact data visualisations**, helping you to plan, manage and mitigate risks more effectively.



Sales & Operations Planning

- Take an integrated approach to **sales planning, analysis and reporting** to help define the necessary prerequisites, requirements and processes for your sales operation to deliver even better results.
- Track your organization's effectiveness by using a whole range of **KPIs** through **user-friendly and configurable dashboards.**

People Planning & Analytics

- Make **better-informed decisions** about your people and how best to deploy them.
- Apply data from your **ERP and HCM systems** with ease.
- Uncover high-performers and make the best strategic decisions with **data aggregation and analysis.**
- Harness **analytics** to ensure you always have the right people doing the right things.





Analytics & Reporting

- Free up time by using **AI** and **Self-Service Business Intelligence (BI)** and **Analytics** to make daily work simpler and more effective.
- Analyze, report and share your data quickly and easily: **drill-down to transactional level, slice and dice, automated report distribution.**
- Decode the hidden patterns in historical data to **reveal risks and opportunities** for your organization.

Choosing a well-established partnership

Sigma Conso Planning is the result of a partnership with Unit4 FP&A (formerly prevero) in 2014. This allows Sigma Conso to complete its offer with top planning, budgeting and forecasting software, which rated extremely well in the latest BARC study in 2020 (Planning Survey 20):

- **Customer satisfaction** rate of 94%.
- Outstanding rate of **97% of coverage** for reporting and planning specific requirements.
- Top-ranked in **self-service and flexibility.**

“ Pfeifer Group

The tool provides us with an all-in-one solution for sales management: transparent, fast planning as well as a perfect overview of the differences between budget and actual figures at all desired levels.

Günther Jaritz, Commercial Director ”

“ Diehl Aviation

A very big advantage is the ‘Single Point of Truth’: changes to central planning premises during the budgeting process are tracked centrally, so that all people involved always have access to the current status and do not have to go through several versions of, for example, sales planning.

Matthias Klug and Nadine Staible, Chief Financial Officer

We are pleased about the added value that we have gained in terms of transparency and uniform data. The processing of data works well: there are significantly fewer manual breaks and transfers from Excel than before, and the process speed for some partial planning has increased significantly.

Andreas Zinkel, Leiter Finanzen, Controlling and Reporting ”