

P L A N N I N G

Sigma Conso Integrated Financial Planning

70% of organizations continue to use Excel for their entire budgeting and planning processes, which results in a huge number of Excel files in different versions that are sent between the various departments. Integrated Financial Planning integrates your strategic plan, yearly budgets and operational planning in one single tool and will help you to make strategic decisions based on the most recent and reliable data. The artificial intelligence and innovative technology enables you to include P&L, balance sheet, cash flow, DPO and DSO into your planning.

Integrated Financial Planning: rely on an innovative technology for your entire planning processes

The module Integrated Financial Planning enables you to optimize the financial performance of your group, including forecasting, by answering the following questions:



How can we achieve our goals in terms of turnover?



How will the group be influenced by exogeneous factors (loss of market share, political decisions, ...)?



What's our current status in the planning process?



How would a 10% drop in sales affect our business calculations?



What are our internal and external resources needs according to the evolution of orders?

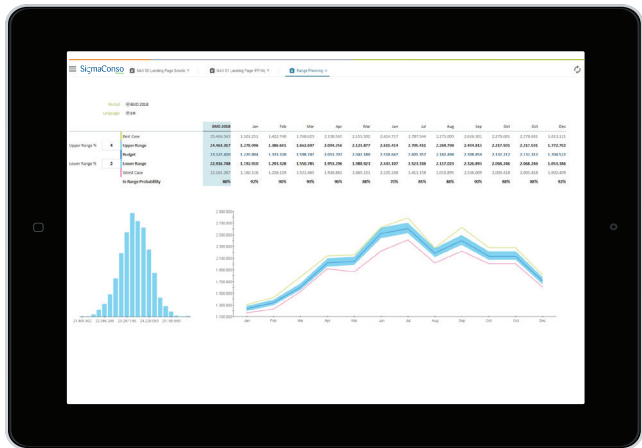


What are our predictions regarding cash flow?

Benefits

- **Excel-like technology**, easy to use
- **Unique and complete solution for the entire process:** turnover, HR, stock, investments, costs, loans, capital requirements, cash flow, WCR, ...
- **Fully integrated system:** a solution that answers all your needs (group, divisions, entities, countries, business units, product lines, products, etc.)
- **Collaborative solution that gathers the different parties involved in the process:** CFO, consolidator, controller at each level, departments (sales, marketing, IT, HR, logistics, ...)
- **Flexibility of the approach used:** top-down (detailed data collection on single accounts) or bottom-up (data input at sum level), with also the possibility to combine both approaches
- **Application that takes into account all the data** coming from P&L, balance sheet, cash flow, ERP systems, CRM systems, etc.

- **Scenario and variant calculations, « what-if » simulations:** hypotheses based on turnover, evolution of costs, financial data, KPIs, market risk, ...
- **Creation of standard and ad hoc reporting** own to the different user groups
- Use the most modern tools: **rolling forecasts, « value-driver » based planning and frontloading**
- **Artificial intelligence:** automatic data entry checks during planning, proposition of scenarios and deep learning in forecasts



Discover the rich functionality of Sigma Conso Planning

With Sigma Conso Planning, you get a single version of the truth: all operational and financial data are centralized in one unique database.

Available pre-set business contents:

- Financial Planning
- Profitability Planning
- Multi-project Planning
- Sales & Revenue Planning
- Human Resources Planning

Contact us now for a personalized demo!

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